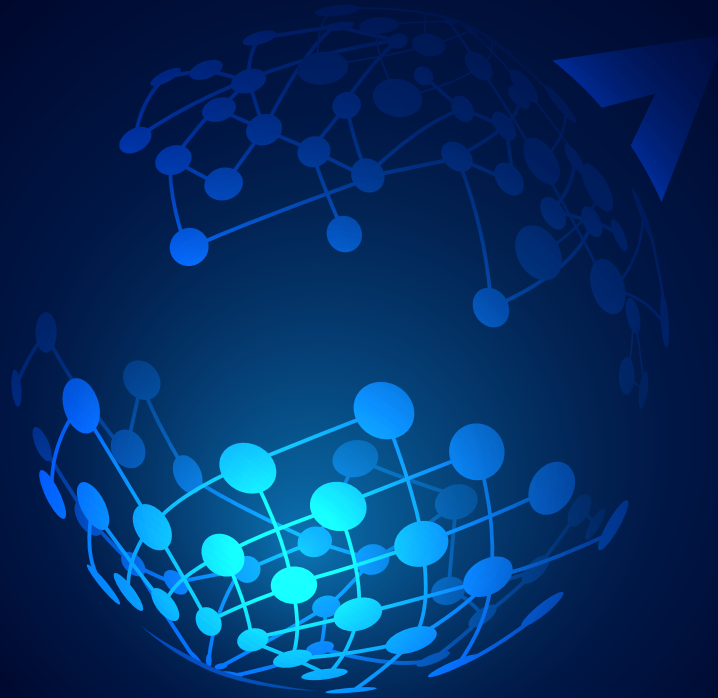


Authorized Training Provider PROGRAM GUIDE



Helping Purchasers Become Indispensable!



The Next Level Purchasing Association

World's Largest Professional Procurement Association

The World's Top Procurement Education Provider

Next Level Purchasing Association is the most sought out online educational resource for procurement professionals; from entry-level buyers to executive-level practitioners. As a global organization founded in 2000, Next Level Purchasing has helped clients in over 100 countries throughout the world to establish and utilize procurement best practices leading to the achievement of better results than ever before. Leading Online Procurement Training Prestigious organizations - including many Fortune 500 companies - from over 100 countries throughout North America, South America, the Caribbean, Europe, Asia, Africa, and Australia have enrolled their purchasing professionals in the Senior Professional in Supply Management® (SPSM®) Program and online procurement training from Next Level Purchasing. Leading Procurement Certification Next Level Purchasing is the only provider of the SPSM®, SPSM2®, and SPSM3™ Certifications. Having been earned in over 90 countries at every level from new buyers to executives, the SPSM® Certification is the most globally-recognized and relevant certification. Next Level Purchasing Association (NLPA) brings together over 280,000 purchasing professionals from around the globe to form the world's largest procurement association.

Leading Online Procurement Training

Prestigious organizations – including many Fortune 500 companies – from over 160 countries throughout North America, South America, the Caribbean, Europe, Asia, Africa, and Australia have enrolled their procurement professionals in the Senior Professional in Supply Management® (SPSM®) Program and online procurement training from the NLPA. See our [Who We Educate](#) page for names of such organizations.

The NLPA's training offerings include 16 full-length training courses and 26 Express Courses. [Download a copy of the NLPA Course Catalog here.](#)

Leading Procurement Certification

The NLPA is the only provider of the SPSM®, SPSM2®, and SPSM3™ Certifications. Having been earned in 100 countries at every level from new buyers to executives, the SPSM® Certification is the most globally-recognized and relevant certification. To learn more about the SPSM® Certification, [download a free copy of the SPSM® Certification Information Guide.](#)

Recognizing that procurement is ever-evolving in its scope and duties, the NLPA has developed a model that provides a roadmap for excellence in procurement. [Learn more about the Strategic Procurement & Supply Management Body of Knowledge®.](#)

SPSM[®] Certification:

Senior Professional in Supply Management[®]

3 Steps to Procurement Success



LEARN

Learn the most modern procurement best practices and put them to use immediately.

1

PROVE

Prove your advanced capabilities by passing the SPSM[®] Exam.

2

APPLY

Apply what you've learned to achieve measurable results; save more money, improve performance, and more.

3

SPSM-BOK®

The Strategic Procurement & Supply Management Body of Knowledge® (SPSM-BOK®) is a collection of authoritative educational materials and documented best practices that represent the core skills and knowledge required within the procurement profession. This collection is designed to help procurement professionals to overcome the vast majority of challenges they face and to succeed in virtually all aspects of their work, with a focus on achieving measurable results.

The SPSM-BOK® is divided into four levels. Those levels, which increase in complexity, are each comprised of 4-6 competencies. The levels and their descriptions are as follows:

- Level 1: Essential Procurement Skills**
- Level 2: Global Procurement Management**
- Level 3: Enterprise-Wide Procurement Influence**
- Level 4: External Procurement Influence**

The SPSM-BOK® levels and competencies are illustrated in the following SPSM-BOK® Mastery Model:



In planning the professional development of one's procurement subordinates, the SPSM-BOK® Mastery Model serves as a guide for procurement competencies to develop, the order in which such competencies should be developed, and a competency-based organizational hierarchy.

From 10+ years of experience training procurement professionals, the Next Level Purchasing Association (NLPA) believes that anyone holding a professional procurement position should have a mastery of SPSM-BOK® Level 1 at a minimum. As a procurement professional accepts more complex responsibilities or rises to more senior managerial positions, the criticality of mastering Levels 2 through 4 increases.

The timeframe for mastery of the entire SPSM-BOK® is flexible and can range from several months to several years. This allows for organizations to incorporate professional development plans into each subordinate's workload without detriment to current responsibilities.

All of the professional development itself can be obtained via enrollment in the NLPA's online courses and certification programs.



A.T.P. Overview

Why Become the NLPA Authorized Training Provider (A.T.P.)?

Authorized Training Provider (A.T.P.) demonstrates that a provider has been approved by NLPA based on the quality standards to conduct, deliver & administer supply chain & procurement trainings and issue CEH to the NLPA certified professionals.

Organizations can be confident that accredited companies' products and services have been assessed to ensure a consistent and high-quality service, have objective proof that they comply with best practice & can demonstrate their technical knowledge and experience.

A.T.P. Program Objectives

- To ensure that the market has absolute confidence in services provided by our accredited organization.
- To enable our provider organizations to provide updated & quality of training offerings aligned to the [Strategic Procurement & Supply Management Body & Knowledge® \(SPSM-BOK\)®](#)
- To provide opportunities for NLPA Certification Holders seeking to maintain their certification under the NLPA-CEH requirements.

NLPA Certifications

A.T.P.s have the opportunity to provide training for a range of NLPA project, program, and portfolio management certifications. These include:

1. SPSM®
2. SPSM2®
3. SPSM3™
4. SPSM4™

A.T.P. Program Benefits

1

Permission to use the official NLPA A.T.P. logo in promotional and course materials in accordance to the program policies.

2

Posting of your Provider Profile and other organizational information NLPA website.

3

Receive Monthly Leading Edge Supply Management™ (Magazine) & PurchTips (Bi-weekly educational resource)

4

Limited License to Reproduce Material

5

Link to the NLPA Home Page (www.nextlevelpurchasing.com).

A.T.P. Enrollment Levels

The A.T.P. program enrollment levels are as follows:

Enrollment Level Name	Description
1. Standard Provider	For a description and program benefits see the illustration below-
2. Premieré Provider	For a description and program benefits see the illustration below-

	Standard	Premiere
Authorized to deliver FL/Express Courses	✓	✓
Authorized to deliver SPSM®, SPSM2® & SPSM3™ + tailored on demand programs		✓
Listing on NLPA website and hyperlink to Partner web site	✓	✓
License to co-brand web page with NLPA Partners logo	✓	✓
Partner Branding Kit for promoting Partner's business	✓	✓
Ability to publish thought leadership articles and case studies in the NLPA Newsletter NLPA reserves the right to modify such notices to accommodate requirements and to reject any notices containing what NLPA determines, in its sole discretion, to be inappropriate or potentially infringing content.		✓
Listing of partner classes and events (speaking engagements, training sessions, etc.) on the NLPA website. NLPA reserves the right to approve and modify such notices to accommodate page layouts and to reject any notices containing what NLPA determines, in its sole discretion, to be inappropriate or potentially infringing content.		✓
Top listing of thought leadership articles in the NLPA Newsletter		✓
NLPA global customer support -EST time zone		✓
25% discount for attendance in NLPA global events	✓	✓
10% discount for a booth in NLPA global events	✓	✓
4 complimentary access passes for NLPA global events/unlimited events		✓

BENEFITS

FEES

A.T.P. Fee Structure

The following fees are associated with the A.T.P Program.



1	APPLICATION PROCESSING FEE	\$
	a. Processing Fee	US\$100 (one-time fee)
2	ENROLLMENT LEVEL FEE: (Per year)	\$
	a. Standard Provider Fee	US\$2,500
	b. Premieré Provider Fee	US\$3,000
3	ENROLLMENT LEVEL FEE:	\$
	a. Training Material Review Fee (Per Course)	US\$2,000



How to Become an A.T.P.



To qualify as an A.T.P., your organization must meet the following criteria:

- 1** You own or are a part of a legal entity /company registered by the local laws and possess training experience of minimum 01 years (on the date of application)
- 2** Provide evidence of quality course design, delivery, and content, consistent with SPSM-BOK® or that you will prepare course material aligned to the SPSM-BOK® within one month from the date of application.
- 3** Ability to provide CEH (Continuing Education Hours) for the course & program completion.
- 4** Usage of attributions on NLP Intellectual Property and adherence to our advertising policy.
- 5** Ability to have a minimum of two (02) NLPA Certified Trainers (SPSM® or SPSM2® or SPSM3™)

**Ready to sign up?
Send us an email:
atp@nextlevelpurchasing.com**



GET STARTED TODAY

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Senior Professional in Supply Management, SPSM®, SPSM2®, Strategic Procurement & Supply Management Body of Knowledge, and SPSM-BOK® are registered trademarks, and SPSM3™, SPSM-BOK® Mastery Model, Procurement Funnel, and Leading-Edge Supply Management are trademarks, of Next Level Purchasing, LLC.